



AGRIBUSINESS APPLICATION TEMPLATE

January 2026 Request for Proposals for Manure Injection Services in the Chesapeake Bay Watershed

Applicant Information

Name: _____

Legal Business Name (if different): _____

Mailing Address: _____

Phone Number: _____

Email Address: _____

Background information

Which counties do you serve? _____

How many years have you been providing manure application services? _____

Are you certified through Pennsylvania's Act 49 Manure Hauler and Broker program? **Yes No**

If yes, please provide your certificate number: _____

Do you have updated manure management plans for your customers?

I have MMPs for **All /Most /Some / None** of my customers (please circle one)

Do you currently own injection equipment? **Yes No**

If yes, what kind of injector do you have? _____

If yes, how many years have you been providing injection as a service? _____

Are you thinking of upgrading or purchasing new equipment? **Yes No**

Do you carry the insurance requirements participation in this project requires, found on page 8 of the RFP? **Yes No**

Your Customer Base

How many farming operations do you provide manure application services to? _____

Estimate the number of acres these farms represent: _____

Manure Injection Services

How many customers do you think will have interest in injection through this project? _____

How many acres, annually, do you think you can deliver manure injection services on? _____
(note, the same acres injected in the spring and fall should be counted twice)

How many of these acres would be new to injection? _____
(note, acres new to injection have received injection services in the past 0 to 3 years)

What payment rate per acre (per application) would you need to make participation in this project work for your farm? \$_____/acre
This payment rate may be informed by the cost of purchasing new equipment and whether you want to offer a discount to your clients new to manure injection. Your payment rate should also include expenses associated with required insurance and maintenance costs.

How do you plan to market injection to your customers through this project? _____

Outreach and Reporting

Are you willing to participate in panel discussions at field days, with other Manure Injection Partnership members, to talk about manure injection and help with education? **Yes No**

Are you willing to help manure injection customers get Manure Management Plans updated, if needed? **Yes No**

Are you willing to report all acres you inject with manure to the project team? **Yes No**

Anything else you would like us to know?

