



## AGRIBUSINESS APPLICATION TEMPLATE

Request for Proposals for Manure Injection Services in the Chesapeake Bay Watershed

**Deadline to submit: Thursday, April 30, 2026**

The most competitive proposals will include primarily **acres new to manure injection.**

### Applicant Information

Name: \_\_\_\_\_

Legal Business Name (if different): \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

### Background information

Which counties do you serve? \_\_\_\_\_

How many years have you been providing manure application services? \_\_\_\_\_

Are you certified through Pennsylvania's Act 49 Manure Hauler and Broker program? **Yes No**

If yes, please provide your certificate number: \_\_\_\_\_

Do you have updated manure management plans for your customers?

I have MMPs for **All /Most /Some / None** of my customers (please circle one)

Do you currently own injection equipment? **Yes No**

If yes, what kind of injector do you have? \_\_\_\_\_

If yes, how many years have you been providing injection as a service? \_\_\_\_\_

Are you thinking of upgrading or purchasing new equipment? **Yes No**

Do you carry the insurance requirements participation in this project requires, found on page 8 of the RFP? **Yes No**

## Your Customer Base

How many farming operations do you provide manure application services to? \_\_\_\_\_

Estimate the number of acres these farms represent: \_\_\_\_\_

## Manure Injection Services

How many customers do you think will have interest in injection through this project? \_\_\_\_\_

How many acres, annually, do you think you can deliver manure injection services on? \_\_\_\_\_  
(note, the same acres injected in the spring and fall should be counted twice)

How many of these acres would be new to injection? \_\_\_\_\_  
(note, acres new to injection have received injection services in the past 0 to 3 years)

What payment rate per acre (per application) would you need to make participation in this project work for your farm? \$\_\_\_\_\_/acre

*This payment rate may be informed by the cost of purchasing new equipment and whether you want to offer a discount to your clients new to manure injection. Your payment rate should also include expenses associated with required insurance and maintenance costs.*

How do you plan to market injection to your customers through this project? \_\_\_\_\_

## Outreach and Reporting

Are you willing to participate in panel discussions at field days, with other Manure Injection Partnership members, to talk about manure injection and help with education? **Yes No**

Are you willing to help manure injection customers get Manure Management Plans updated, if needed? **Yes No**

Are you willing to report all acres you inject with manure to the project team? **Yes No**

Anything else you would like us to know?

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